



Ala' Majaj
Vice Chairman PI Middle East

Profinet Seminar
February 13, 2013

Global

PI Middle East

PICCs

Training

Events

Communication

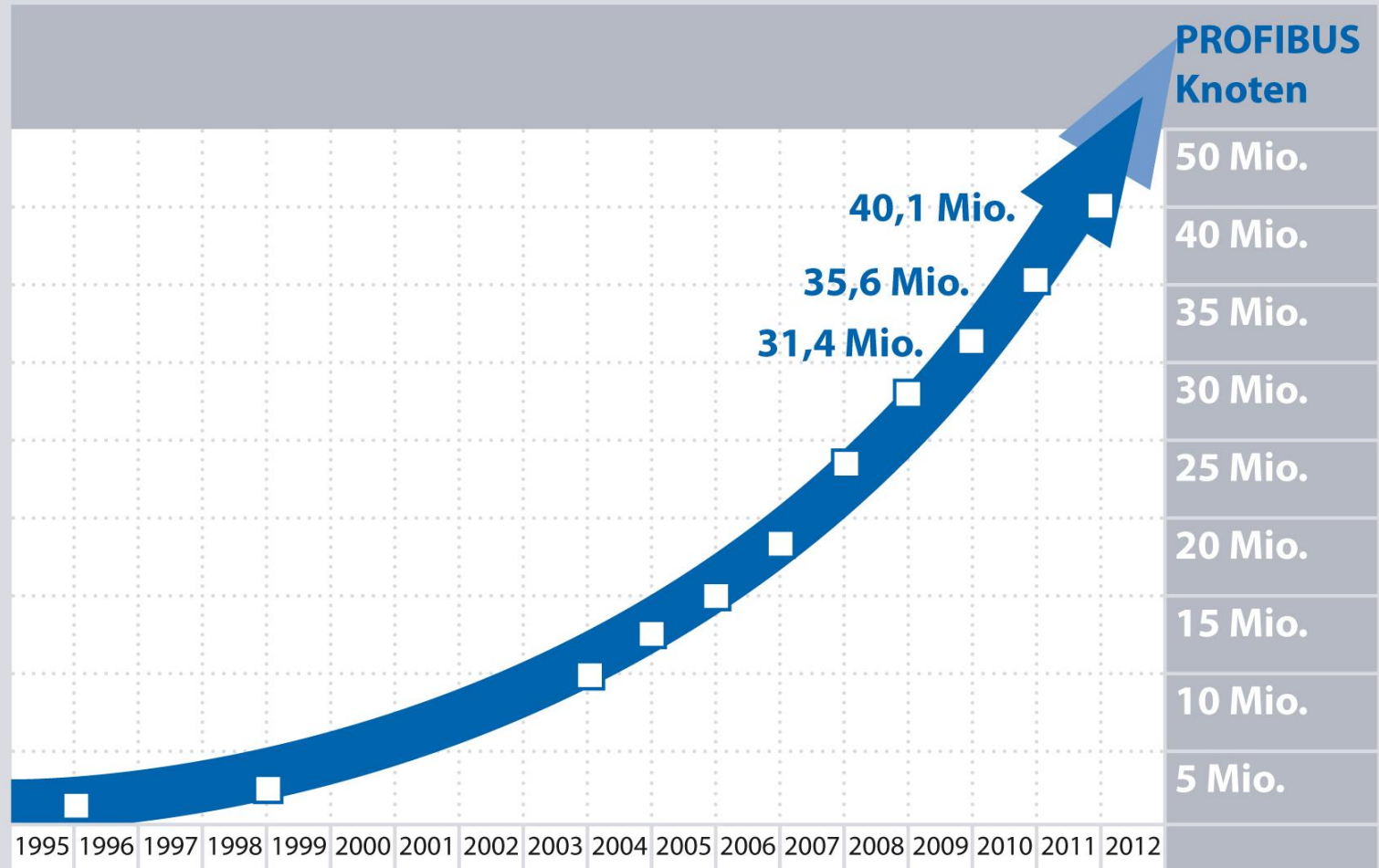
Membership

- **Fire Exit**
 - No planned fire drills this evening
 - Exit ballroom & go straight

- **Prayer Rooms**
 - Key available on Lobby level at reception

- **Restrooms**
 - Exit the ballroom & directly turn left.

- **Valet Parking**
 - No stamp required.



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PROFINET Nodes

Global

PI Middle East

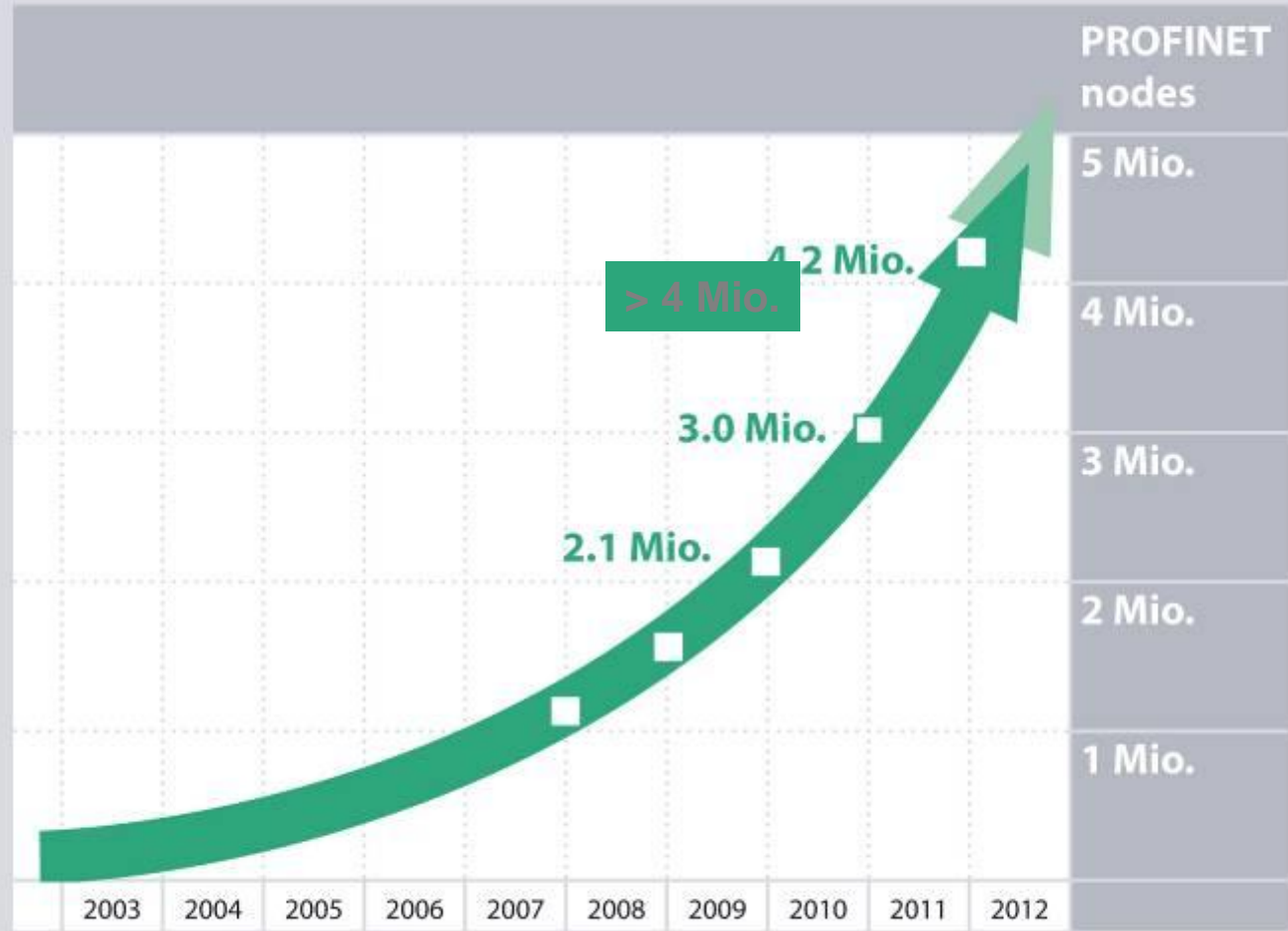
PICCs

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**2007: Every 15th device sold with
PI technology (PB/PN) is PROFINET**

**2008: Every 12th device sold with
PI technology (PB/PN) is PROFINET**

**2009: Every 7th device sold with
PI technology (PB/PN) is PROFINET**

**2010: More than every 6th device sold with
PI technology (PB/PN) is PROFINET**



Global

PI Middle East

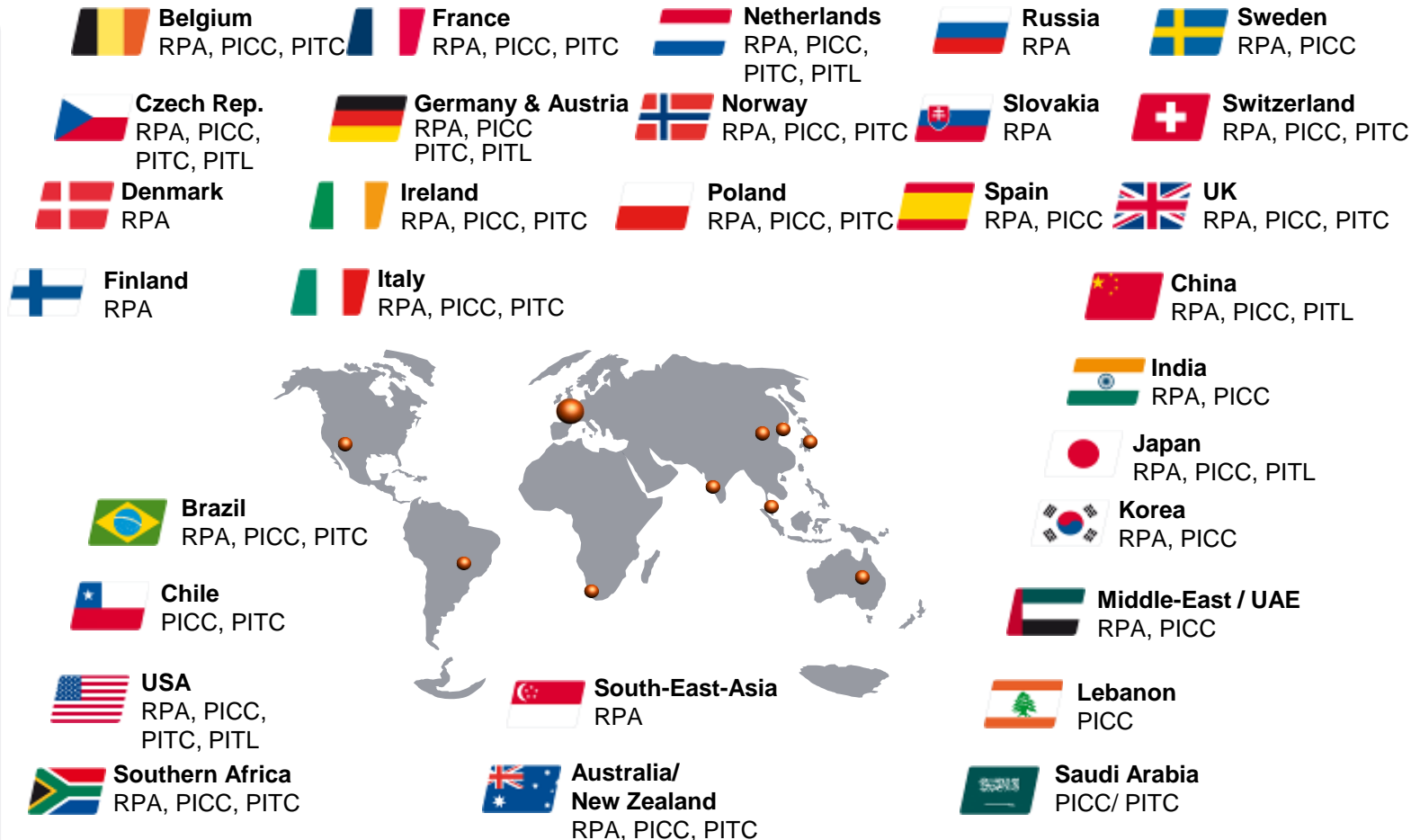
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Training

Events

Communication

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PI worldwide

27 Regional PI Associations (RPA)

PI Technical Support

44 PI Competence Centers (PICC)
37 PI Training Centers (PITC)
11 PI Test Laboratories (PITL)

What is PI Middle East?

- PI Middle East is the latest addition to the PI Global Community
- Regional PROFIBUS & PROFINET Association (RPA)

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Membership



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PI Middle East

PICCs

Training

Events

Communication

Membership



Dr. Paula Doyle
Siemens



Mr. Ala Majaj
Phoenix Contact

Mr. Joven Zamudio

Mr. Fernando Cordeiro

Mr. Ravi Jagasia

Mr. Manish Katariya

Mr. Panos Giannakoulis

Mr. Herat Shah

Mr. Faisal Walid Salem

Turck

ABB

Stahl

P&F

E+H

Yokogawa

Wago

Mr. Shahzad Khan
PrimeEsskay
PICC UAE

Mr. Jad Webah
ITEC
PICC Lebanon

Mr. Ali Magboul
ASM
PICC/PITC KSA

What does PI Middle East do?

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Training

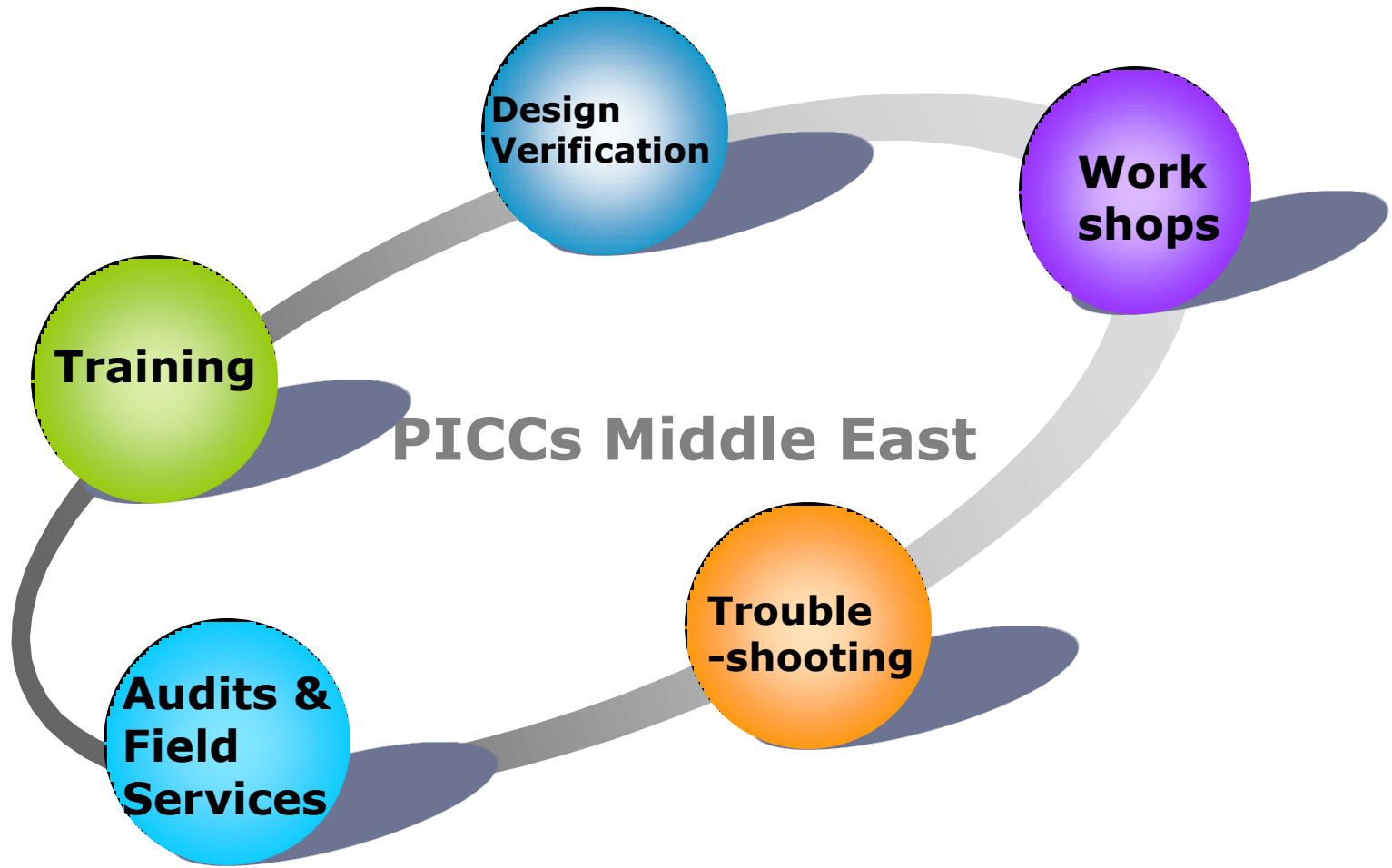
Events

Communication

Membership

- **Deliver** Technical Seminars , & Industry Targeted Events
- **Provide** members access to technical documentation
- **Support** Certified Competence (PICC) & Training centers (PITC) in the region.
- **Promote** its members
- **Update** the market on products, events & training





Global

PI Middle East

PICCs

Training

Events

Communication

Membership

Middle East PICCs

- Accredited by PI
- Audited June 2011

PICC UAE
PrimeEsskay – Ajman

PICC Lebanon
ITEC – Beirut

PICC KSA
ASM - Jeddah-Riyadh-Khobar



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PICCs

Training

Events

Communication

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What is a PITC?

- ⑩ Certified PROFIBUS Engineer
- ⑩ Certified PROFIBUS Installer
- ⑩ PROFIBUS Troubleshooting & Maintenance
- ⑩ PROFINET Technical Training



Certified & Audited Training Center of PI



Global

PI Middle East

PICCs

Training

Events

Communication

Membership

Global

PI Middle East

PICCs

Training

Events

Communication

Membership

⑩ Accredited by PI for Profibus

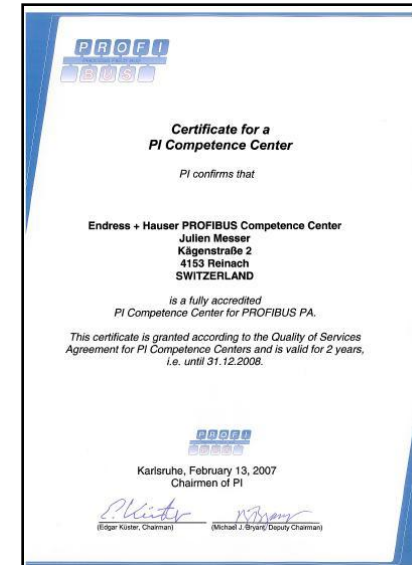
⑩ Audited March 2012

⑩ To be Audited for Profinet TC

⑩ April 2013

PICC Saudi Arabia

ASM – Jeddah-Riyadh-Khobar



Certified course by PROFIBUS/PROFINET International

First course conducted in Middle East in February 2013

3-day course with practical & theory.

Certification awarded upon passing examination

Certificate valid globally.



Global

PI Middle East

PICCs

Training

Events

Communication

Membership

- PI Middle East can be found at www.profibus.com
- Main PI Middle East website at www.profibus-me.com
- News, events, links to members websites, product updates...

Global

PI Middle East

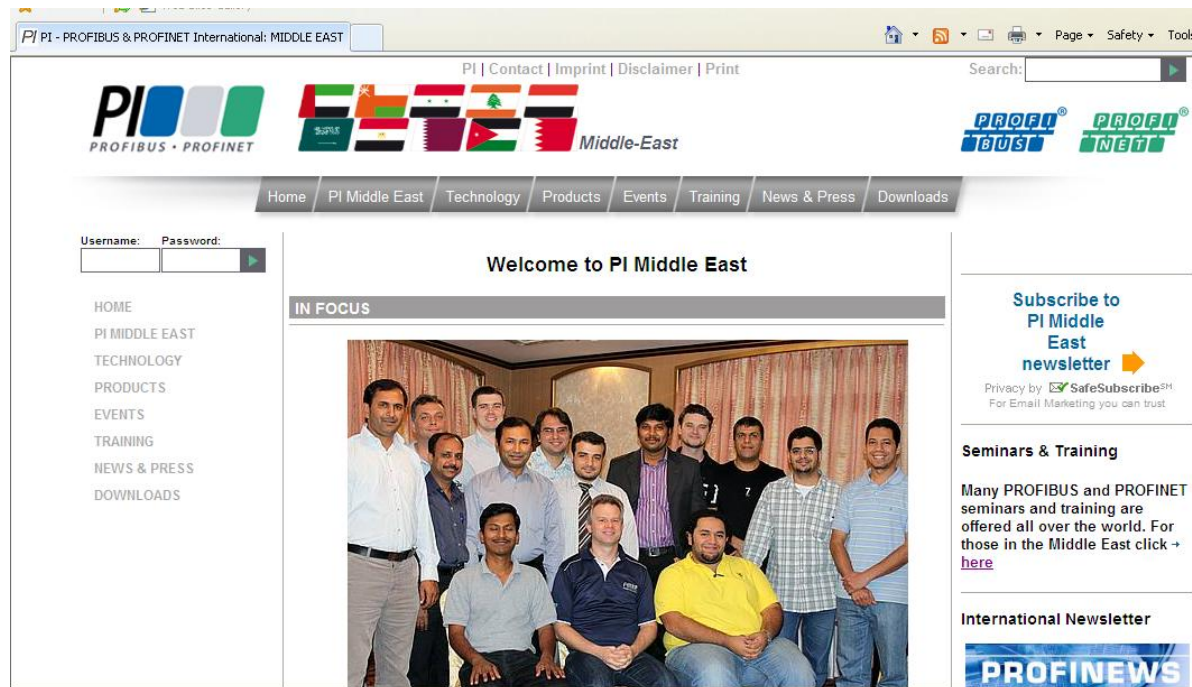
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Training

Events

Communication

Membership



- PI Middle East quarterly newsletter launched January 2011
- Details of events, training, new products, case studies, references...

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Global

PI Middle East

PICCs

Training

Events

Communication

Membership

First Member's Meeting

We are delighted to announce the first PI Middle East member's meeting will be held on Tuesday, 8th February 2011 in Dubai, UAE from 11AM - 5 PM.

Any company or individual that has an interest in PROFIBUS & PROFINET technologies is welcome to attend. Your presence is valued!

PI Middle East is a non-for-profit group whose goal is to promote PROFIBUS & PROFINET technologies in the Middle East region.

Membership of the group provides many benefits such as: access to the PROFIBUS & PROFINET specifications, discounted prices for training, participation in regional events, seminars and exhibitions, and many more...

This meeting provides a key opportunity for you to learn more about PI Middle East and the benefits of membership. In addition, you have the chance to share your ideas about how the organisation shall be run.

We are looking for committed people to drive PI Middle East forward & hope you will attend and lend your support.

For more details, or to sign up for this event, please email middle.east@profibus.com



PI Middle East Newsletter

01-2011

January 2011

In This Issue

**1st Member's Meeting
Certified Engineers
Current Training Schedule
for 2011
PI Global News
PROFIBUS & PROFINET
showcases**

Quick Links

**Forward this newsletter
Learn more about PI
Send us your feedback**

Dear Paula

Welcome to the first PI Middle East newsletter!

This monthly newsletter will keep you updated on what is happening in the field of PROFIBUS & PROFINET technologies in the region.

PROFIBUS International (PI) is the largest automation community in the world and PI Middle East is proud to be the latest addition to this strong global organization.

PROFIBUS & PROFINET are vital technologies for the region's many & varied industries and we look forward to sharing how these technologies can be leveraged to improve plant up-time, equipment health, CAPEX, OPEX and safety.

Check below for information on the first member's meeting as well as planned PROFIBUS & PROFINET training in 2011.

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Training

Events

Communication

Membership

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New Members: Last 7 Days

- Daan van Nes, PLC**
Engineer at intrion
Brussels Area, Belgium
- Gregg Kurek,**
Automation Process
Engineer at Graham
Packaging
Greater Chicago Area
- José Planelles Gil,**
Account Manager at
Endress+Hauser
São Paulo Area, Brazil
- Israel Espinosa,**
Applications Engineer
II at Invensys
Operations
Management
Calgary, Canada Area

Members (437)

Sorted by: most relevant Showing 1 - 20 of 437

	Dennis van Booma (YOU) Owner and General Manager, PROCENTEC, The Hague Area, Netherlands 173 followers See activity »	160
	Dave Cappelle (1st) Course leader at Procentec, The Hague Area, Netherlands 12 followers Stop following See activity »	12
	Andy Verwer (1st) Director at Verwer Training & Consultancy Ltd, Stockport, United Kingdom 217 followers Stop following See activity »	217
	Marcel Legtenberg (1st) Branch Manager at Moekotte Apeldoorn, Enschede Area, Netherlands 48 followers Stop following See activity »	48
	Ronald van der Weegen (1st) Automation Engineer at SieTec Industrial Automation, The Hague Area, Netherlands 166 followers Stop following See activity »	1 166
	Oliver Sommer (1st) Sales at PROCENTEC GmbH, Mannheim Area, Germany	20

PI *Middle East*

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Thank you...