



**Ala' Majaj**  
**Vice Chairman PI Middle East**

**Technical Seminar**  
**September 25, 2012**

Global

PI Middle East

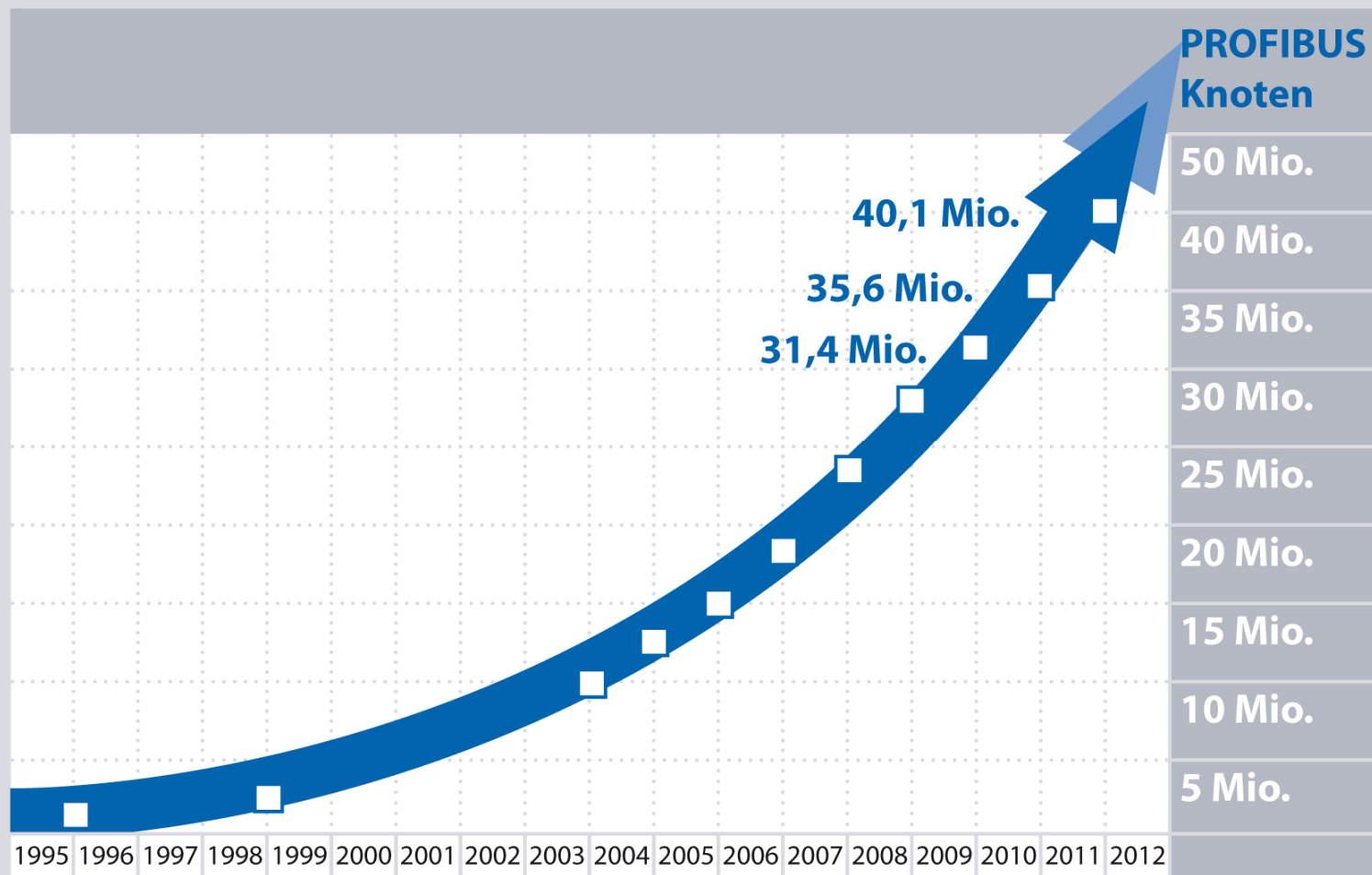
PICCs

Training

Events

Communication

Membership



# PI – Worldwide Support!

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Global

PI Middle East

PICCs


Training

Events

Communication

Membership

 **Belgium**  
RPA, PICC, PITC

 **France**  
RPA, PICC, PITC

 **Netherlands**  
RPA, PICC, PITC, PITL

 **Russia**  
RPA


 **Sweden**  
RPA, PICC

 **Czech Rep.**  
RPA, PICC, PITC, PITL

 **Germany & Austria**  
RPA, PICC, PITC, PITL


 **Norway**  
RPA, PICC, PITC

 **Slovakia**  
RPA

 **Switzerland**  
RPA, PICC, PITC

 **Denmark**  
RPA

 **Ireland**  
RPA, PICC, PITC

 **Poland**  
RPA, PICC, PITC

 **Spain**  
RPA, PICC

 **UK**  
RPA, PICC, PITC

 **Finland**  
RPA


 **Italy**  
RPA, PICC, PITC

 **China**  
RPA, PICC, PITL

 **India**  
RPA, PICC

 **Japan**  
RPA, PICC, PITL

 **Korea**  
RPA, PICC

 **Middle-East / UAE**  
RPA, PICC

 **Lebanon**  
PICC


 **Saudi Arabia**  
PICC/ PITC

 **Brazil**  
RPA, PICC, PITC

 **Chile**  
PICC, PITC

 **USA**  
RPA, PICC, PITC, PITL

 **Southern Africa**  
RPA, PICC, PITC

 **South-East-Asia**  
RPA

 **Australia / New Zealand**  
RPA, PICC, PITC

**PI worldwide**

**27 Regional PI Associations (RPA)**

**PI Technical Support**

**44 PI Competence Centers (PICC)**  
**37 PI Training Centers (PITC)**  
**11 PI Test Laboratories (PITL)**

## What is PI Middle East?

- PI Middle East is the latest addition to the PI Global Community
- Regional PROFIBUS & PROFINET Association (RPA)

Global

PI Middle East

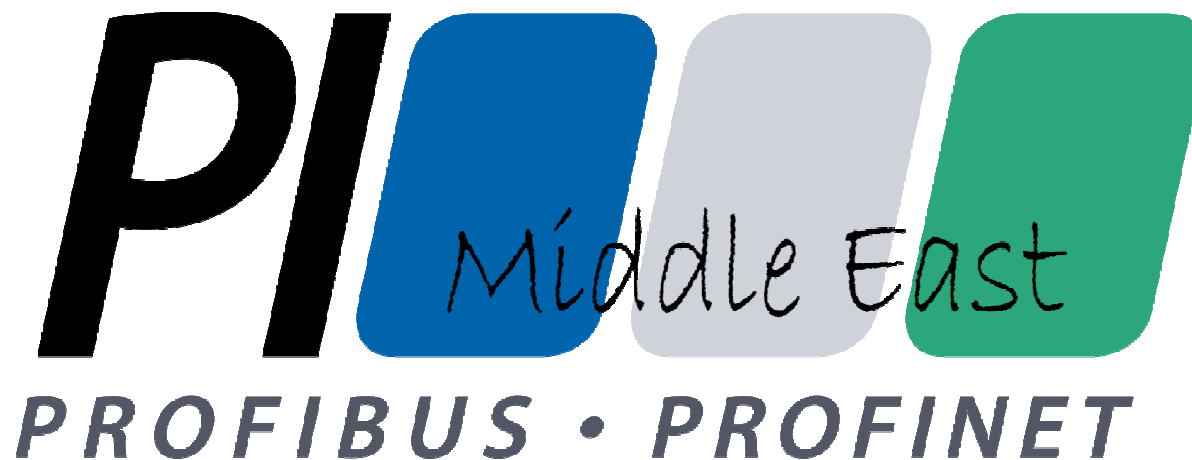
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# PI Middle East Organisation

Global

PI Middle East

PICCs

Training

Events

Communication

Membership



**Dr. Paula Doyle**  
Siemens



**Mr. Ala Majaj**  
Phoenix Contact

**Mr. Joven Zamudio**  
**Mr. Fernando Cordeiro**  
**Mr. Ravi Jagasia**  
**Mr. Manish Katariya**  
**Mr. Panos Giannakoulis**  
**Mr Herat Shah**

**Turck**  
**ABB**  
**Stahl**  
**P&F**  
**E+H**  
**Yokogawa**

**Mr. Shahzad Khan**  
**PrimeEsskay**  
**PICC UAE**

**Mr. Jad Webah**  
**ITEC**  
**PICC Lebanon**

**Mr. Ali Magboul**  
**ASM**  
**PICC/PITC KSA**

## What does PI Middle East do?

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PICCs

Training

Events

Communication

Membership

- **Deliver** Technical Seminars , & Industry Targeted Events
- **Provide** members access to technical documentation
- **Support** Certified Competence (PICC) & Training centers (PITC) in the region.
- **Promote** its members
- **Update** the market on products, events & training



## What is a PICC?

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Global

PI Middle East

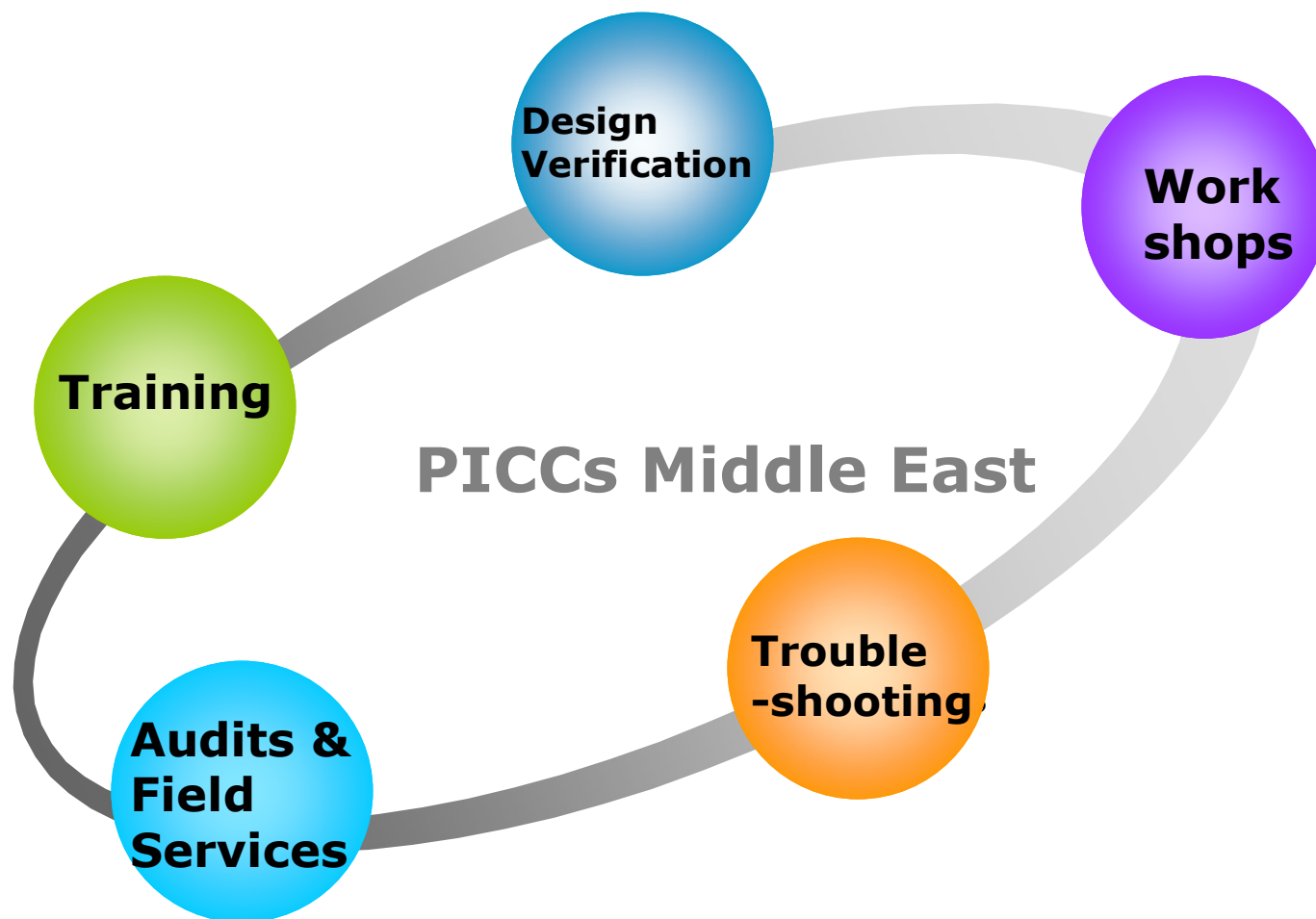
PICCs

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# Middle East PICCs

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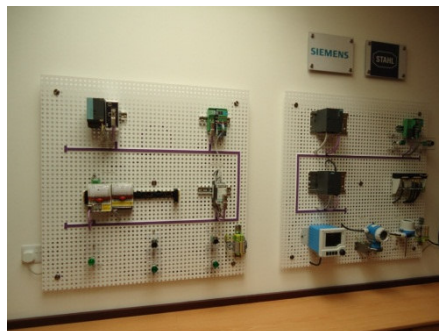
Membership

- Accredited by PI
- Audited June 2011

**PICC UAE**  
PrimeEsskay – Ajman

**PICC Lebanon**  
ITEC – Beirut

**PICC KSA**  
ASM - Jeddah-Riyadh-Khobar



## What is a PITC?

- ⑩ Certified PROFIBUS Engineer
- ⑩ Certified PROFIBUS Installer
- ⑩ PROFIBUS Troubleshooting & Maintenance
- ⑩ PROFINET Technical Training



## Certified & Audited Training Center of PI



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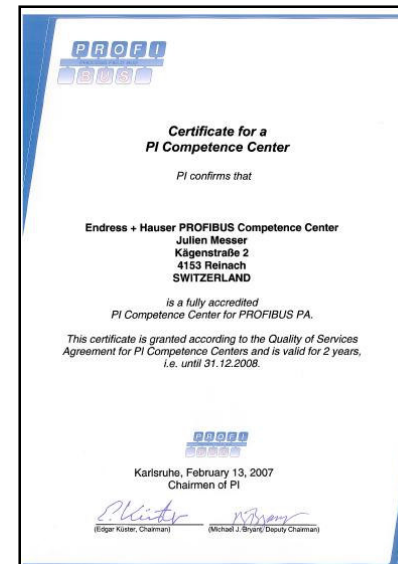
Events

Communication

Membership

- ⑩ Accredited by PI
- ⑩ Audited March 2012

**PICC Saudi Arabia**  
ASM – Jeddah-Riyadh-Khobar



## Website

- PI Middle East can be found at [www.profibus.com](http://www.profibus.com)
- Main PI Middle East website at [www.profibus-me.com](http://www.profibus-me.com)
- News, events, links to members websites, product updates...

Global

PI Middle East

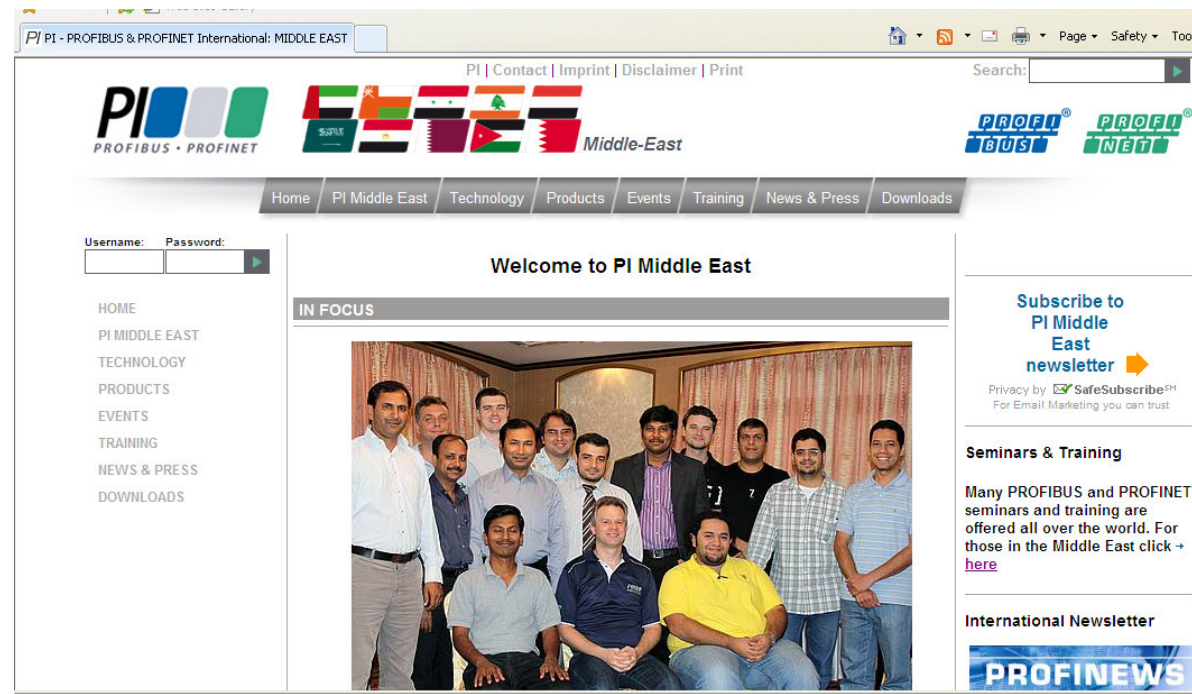
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# PI Middle East Newsletter

- PI Middle East quarterly newsletter launched January 2011
- Details of events, training, new products, case studies, references...

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## First Member's Meeting

We are delighted to announce the first PI Middle East member's meeting will be held on Tuesday, 8th February 2011 in Dubai, UAE from 11AM - 5 PM.

Any company or individual that has an interest in PROFIBUS & PROFINET technologies is welcome to attend. Your presence is valued!

PI Middle East is a non-for-profit group whose goal is to promote PROFIBUS & PROFINET technologies in the Middle East region.

Membership of the group provides many benefits such as: access to the PROFIBUS & PROFINET specifications, discounted prices for training, participation in regional events, seminars and exhibitions, and many more...

This meeting provides a key opportunity for you to learn more about PI Middle East and the benefits of membership. In addition, you have the chance to share your ideas about how the organisation shall be run.

We are looking for committed people to drive PI Middle East forward & hope you will attend and lend your support.

For more details, or to sign up for this event, please email [middle.east@profibus.com](mailto:middle.east@profibus.com)



## PI Middle East Newsletter

01-2011

January 2011

### In This Issue

**1st Member's Meeting**  
**Certified Engineers**  
**Current Training Schedule for 2011**  
**PI Global News**  
**PROFIBUS & PROFINET showcases**

### Quick Links

**Forward this newsletter**  
**Learn more about PI**  
**Send us your feedback**

Dear Paula

Welcome to the first PI Middle East newsletter!

This monthly newsletter will keep you updated on what is happening in the field of PROFIBUS & PROFINET technologies in the region.

PROFIBUS International (PI) is the largest automation community in the world and PI Middle East is proud to be the latest addition to this strong global organization.

PROFIBUS & PROFINET are vital technologies for the region's many & varied industries and we look forward to sharing how these technologies can be leveraged to improve plant up-time, equipment health, CAPEX, OPEX and safety.

Check below for information on the first member's meeting as well as planned PROFIBUS & PROFINET training in 2011.

# LinkedIn Group for PROFIBUS and PROFINET

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PI Training Center

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**PROFI** PROFIBUS and PROFINET  
**IBUS**

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**Search members**

Search for names or keywords to find specific members of this group.

**Search**

[Advanced Search](#)

**New Members: Last 7 Days**

- Daan van Nes**, PLC Engineer at intrion Brussels Area, Belgium
- Gregg Kurek**, Automation Process Engineer at Graham Packaging Greater Chicago Area
- José Planelles Gil**, Account Manager at Endress+Hauser São Paulo Area, Brazil
- Israel Espinosa**, Applications Engineer II at Invensys Operations Management Calgary, Canada Area

**Members (437)**

Sorted by: most relevant Showing 1 - 20 of 437

|  |  |     |
|--|--|-----|
|  | <b>Dennis van Booma</b> (YOU)<br>Owner and General Manager, PROCENTEC, The Hague Area, Netherlands<br>173 followers   <a href="#">See activity »</a>   | 160 |
|  | <b>Dave Cappelle</b> (TA)<br>Course leader at Procentec, The Hague Area, Netherlands<br>12 followers   <a href="#">Stop following</a>   <a href="#">See activity »</a>                                   | 12  |
|  | <b>Andy Verwer</b> (TA)<br>Director at Verwer Training & Consultancy Ltd, Stockport, United Kingdom<br>217 followers   <a href="#">Stop following</a>   <a href="#">See activity »</a>                   | 217 |
|  | <b>Marcel Legtenberg</b> (TA)<br>Branch Manager at Moekotte Apeldoorn, Enschede Area, Netherlands<br>48 followers   <a href="#">Stop following</a>   <a href="#">See activity »</a>                      | 48  |
|  | <b>Ronald van der Weegen</b> (TA)<br>Automation Engineer at SieTec Industrial Automation, The Hague Area, Netherlands<br>166 followers   <a href="#">Stop following</a>   <a href="#">See activity »</a> | 166 |
|  | <b>Oliver Sommer</b> (TA)<br>Sales at PROCENTEC GmbH, Mannheim Area, Germany   | 20  |

# **PI** *Middle East*

**PROFIBUS • PROFINET**

 **PEPPERL+FUCHS**

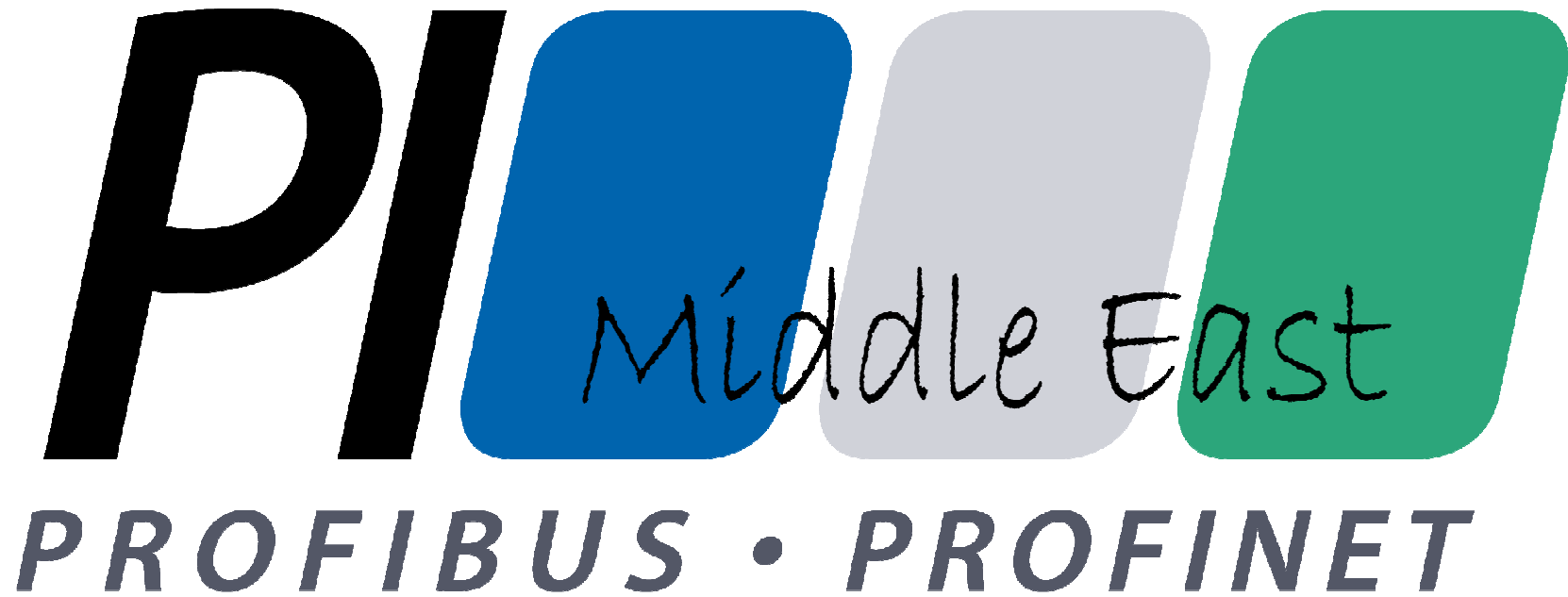
**ABB**

 **PHOENIX  
CONTACT**  
INSPIRING INNOVATIONS

**SIEMENS**

Thank you...





[www.profibus-me.com](http://www.profibus-me.com)

[middle.east@profibus.com](mailto:middle.east@profibus.com)